



DOCKS AND TERMINAL

5606 N. Westervelt Road Saginaw, MI 48604

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2026/2027 Bulk Road Salt Pre-Season Quotation

Sargent Docks & Terminal has a limited amount of road salt available to offer at a pre-season price. To reserve any tons, a deposit and/or full payment must be received within 7 days of acceptance by Sargent Docks. This form must be returned by **August 3, 2026**. We will return an acceptance of the tons allocated to you by **August 5, 2026**. Payment deposit to hold the tons is due on **August 10, 2026**. If payment is not received, tons will be released. Prices are for bulk road salt only. Delivery fee is separate.

Minimum tons for pre-sale are 50 tons. All tons are +/- actual truck load weight and any difference will be due at time of loading.

Returning this form does not lock in tonnage until we confirm and send back August 5, 2026. No tons are held until deposit is received by August 10.

Allocation Note: A portion of our available tonnage is subject to municipal and other requirements outside our control. We will allocate fairly within the volumes we actually receive.

OPTION 1: 50% DEPOSIT – EARLY FALL BOAT ARRIVAL • \$100 / TON

50% deposit at acceptance. All tons allotted must be taken within 7 days of when the boat arrives (approx. Oct 28). Other 50% due at boat arrival.

Tons Requested: _____

Tons Allocated and Total Due: _____

Payment Received: _____

OPTION 2: \$15 DEPOSIT – MUST TAKE BY JAN 31, 2026 • \$115 / TON

Deposit of \$15 per ton. This will hold allotted tons and the \$115/ton price until January 31, 2027. After January 31, 2027, the price becomes market price. Availability of tons held is void and the deposit is nonrefundable after January 31, 2027.

Tons Requested: _____

Tons Allocated and Total Due: _____

Payment Received: _____

Any “non-deposit” tons sold during the season will be first-come, first-served at current market rate and availability. All tons on this agreement are based on committed boat vessels arriving. Money will be returned if commitments do not arrive for any reason out of our control. **No refunds unless salt is unavailable for reasons beyond our control.**

ACCEPTANCE

Buyer acknowledges the terms above, including that tonnage is secured only upon written confirmation from Sargent Docks and that a significant portion of available tonnage is subject to municipal priorities and allocation outside our control.

Buyer / Company: _____

Date: _____

Authorized Signature: _____

Title: _____

Print Name: _____

Return completed form by July 31, 2026, to csherman@sargentdocks.com or fax (989) 752-2528